



Solarpowergetics

Career Opportunity

Sales Development Representative (SPG/SDR)

SPECIAL FORCES UNIT

CONFIDENTIAL

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Version 7.1

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EVERYTHING

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CONFIDENTIAL

Career Opportunity

Posted:	April 8, 2019
Position:	Sales Development Representative (SPG/SDR) Solarpowergetics
Location:	<ul style="list-style-type: none">○ Hong Kong○ La Jolla, USA○ Paris, FRANCE○ Prague, CZECH REPUBLIC○ Dubai, UNITED ARAB EMIRATES○ Melbourne, AUSTRALIA○ Rio de Janeiro, BRAZIL
Job Status:	Report to Regional Sales Executive Manager. Begin on a Part-Time basis during probation.
Categories:	Cold-Call Sales & Marketing. Research and development and building marketing lists. <i>An apprenticeship may be considered as an entry-level position.</i>
Compensation:	Commission + expense account during probation. After probation, salary based on performance. Comprehensive benefits package. Generous commission and incentive program. Begin as an independent contractor on a part-time basis during probation.
Education Required:	2-year College degree with a vocational specialty such as solar contractor, solar electrical engineer, solar thermal, solar wind, geothermal or solar aerospace related to this career opportunity.
Experience Required:	2-year practical experience at a startup or at your own startup preferred. 2-year practical training and experience in sales at an aggressive growth company. Verifiable sales reports required. R&D.
Skills Required:	Leadership and strong management skills. Natural ability to create excitement and persuade people to participate at events. First one in, last one out. Coordinate with other divisions especially marketing. Exceptional presentation and communication skills. Global B2B sales. Cold calling. Trench Warfare in Sales. Dress for success. Complete a rigorous training program which includes physical teambuilding exercises. Fluent in English, written and oral.
Time & Travel Requirement:	24/7 Travel 25%. Passport required. No travel restrictions or limitations. Remote office is an option.

Miguel Hidalgo is a Senior Executive Entrepreneur

As a serial entrepreneur, his creative innovations encompass the following industries:

1. Aerospace
2. Renewable Energy
3. Talent & Entertainment
4. Peak Performance
5. Entrepreneurship
6. eGames & eSports
7. Politics.

Please open a browser to access the Internet. Scroll up and down to review our companies and blogs at <https://miguel-hidalgo.net/>.

Every member in our growing organization has an intense desire to change the world. We are possessed with a passion to save the planet from Martian invasion. Apply today.

We want a hot-to-trot Sales Development Representative (SPG/SDR) to grow with us. Bring developed skills gained from “trench warfare” and “survival techniques” into a chaotic personal and professional environment. These types of skills are highly valued to support an entrepreneurial lifestyle.

We carefully evaluate the course of human evolutionary development and do our best to enhance peak performance for each member of our team. If you are a participant on a team or “running solo” to complete a huge project or tiny task, take charge. For example, if you leave the cave, kill something and drag it back to the cave, show us how it’s done.

Failure is not an Option. The only easy day was yesterday. HooYAH!



Career Overview

The Sales Development Representative (SPG/SDR) should be capable of dealing with fluid situations. A strong emphasis is placed on research and development and building marketing lists. Your role includes putting out fires, filling the gaps and anticipating the needs of the business entity. Always apply practical common sense.

2-year College degree with a vocational specialty such as solar contractor, solar electrical engineer, solar thermal, solar wind, geothermal or solar aerospace related to this career opportunity.

An apprenticeship without these prerequisites may be considered as an entry-level position.

As the Sales Development Representative (SPG/SDR), there are other specialists who will coordinate projects, assignments and tasks with you.

- Regional Sales Executive Manager (SPG/RSEM)
- Sales Executive (SPG/SE)
- Sales Account Executive (SPG/SAE)
- Sales Development Representative (SPG/SDR)
- Rapid Deployment Squad (SPG/RDQ)

Be responsible for orchestrating efficiency (performance) and effectiveness (results) on many levels.

A series of interviews will be held over the course of 180 days, or less, in your region. Transportation and lodging expenses are not provided.

- OFFICE ADMINISTRATION
- PROMOTE THE BRAND
- CREATE OPPORTUNITIES
- LOGISTICS
- RECRUITMENT & TRAINING
- PROMOTE TEAMWORK
- ADDITIONAL RESPONSIBILITIES & DUTIES



Skills & Prerequisites

- A dedicated and quiet home office for conducting business activities which includes an appropriate setting to conduct video conferences.
- Desktop computer, Microsoft Office 365, color printer with fax and scanning capabilities.
- Familiarity with Google chrome browser and Gmail.
- A laptop computer featuring a webcam with access to the Internet.
- A smart phone featuring a camera and Skype with access to the Internet.
- Reliable transportation. Valid drivers' license in good standing.
- Appropriate wardrobe to match various types of assignments.
- Command of the English language, written and oral.
- International business experience is helpful.
- Passport with no travel restrictions or limitations.



Requirements


In addition to our Career Opportunity, Career Overview, and Skills and Prerequisites, 2-year practical experience at a startup or at your own startup is preferred. Exceptional skills in sales and customer service are mandatory. Your presentation must be polished for the interview, including a display of your R&D skills and ability to build marketing lists. Global B2B sales. Cold calling. Trench Warfare in Sales. Remote office is an option. Promotion and tradeshow skills are highly desirable. Knowledge of additional languages is helpful.

Part 1: Aim in the Right Direction at the Buyer

- Match and surpass sales goals and objectives.
- Guide stakeholders through various sales options.
- Persuade buyers and sellers to make quick buying decisions.
- Instill loyalty among the various stakeholders.



SolarPatz

Don't be a silly Patz!

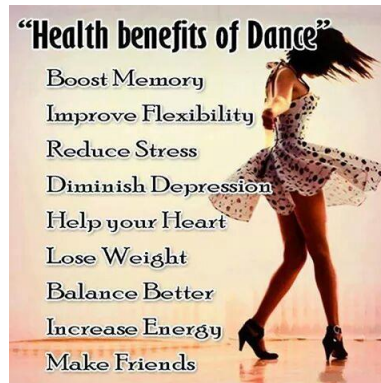
Part 2: Aim in the Right Direction to the Team

- Project management.
- Develop and execute various projects, assignments and tasks on a monthly basis.
- Promote corporate and marketing goals.
- Actively participate in public relations activities.
- Take the lead in meetings on a regular basis.
- Participate in training sessions.
- Additional duties and responsibilities that we have not thought of, yet.

Part 3: Living on a Prayer

- Classis rock is always encouraged.
- Doing activities like camping at Yosemite, riding Harley's, partying at Sturgis or Burning Man are righteous!
- Meditation, yoga, marathons, and other activities such as dancing are strongly encouraged!
- Adapt to ANY situation without breaking a sweat.

*Do Today What Others Won't
Do Tomorrow What Others Can't*



Get Committed

This is not the typical 9 – 5 “merry-go-round” job. It’s a roller coaster ride!

The regimen is quite similar to television reality shows like “Survivor,” “Apprentice” and “the Amazing Race.” This career opportunity demands brain-power and it gets physical.

The applicant should be tenacious but practice the highest ethical standards. Ooze integrity. The applicant must be well organized, concerned about image, thrive as a leader, and take the initiative to achieve objectives without direct supervision; and perform equally well in a competitive team environment.

Be warned in advance that this career opportunity could be a colossal waste of time if the applicant does not have his or her fundamentals secured. Positive attributes are highly desirable. This is not a job filled with “corporation games.” It is a glorious adventure!

Is this a job entitlement program? NO! This is a rewarding career opportunity based on your hard work and performance.

Do not submit a cover letter and resume until [Career Opportunities](#) has been completed.

We are a drug-free and gossip-free zone. Pre-employment testing required. Please, no phone calls and no agencies. Only applicants apply. Relocation is not provided.

